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# Brand guidelines

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Updated 02.12.04



## Introduction

These guidelines define the basic elements of the Learning and Skills Council (LSC) brand.

There are very few rules but please take the time to read and understand how they work, and how they can be used together to ensure a fresh and vital brand identity. It's crucial that the brand appears correctly and consistently in every communication.

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## Who we are and what we do

The LSC exists to make England better skilled and more competitive. We are responsible for planning and funding high-quality vocational education and training for everyone.

Our vision is that, by 2010, young people and adults in England will have the knowledge and skills to match the best in the world and are part of a truly competitive workforce.

Established in 2001, we work nationally, regionally and locally from a network of offices across the country.

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## How we communicate

The LSC should always speak in a confident but approachable tone. We should be seen as reliable, helpful and trustworthy.

A solid, grounded organisation.

Our new values are reflected in our new brand. We are rationalising and focusing our communications to deliver clarity, consistency and impact.

Before producing any piece of communication, we should always ask what the benefit will be for the LSC or our audiences. This will help ensure that we support our objectives in the most time- and cost-efficient way.



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# More than words

What we say and write is as important as our visual language. The way the LSC talks is an integral part of the brand – it defines the organisation. Ensure that the right words and appropriate language are used, whatever the application.

## Clear, confident and approachable.

This means the LSC gets right to the point. It communicates in plain English, using everyday language. It tries to avoid jargon wherever possible: less is more.

This sounds simple but it can be used as a guide when creating any communications materials.



## Four tones

The LSC's communication style is split into four modes. Decide what is the main role of the communication you're writing, and choose the style that fits.

### Information

Direct, clear and factual. Present the information as concisely as possible.

### Information for action

Still direct, clear and factual, but with a clear call to action. It should be obvious what you want the reader to do next.

### Consultation

Clear, involving and accessible. Encourage dialogue, be open and conversational.

### Promotion

Dynamic and inspiring. Excite the reader, and provoke thought.

Use shorter words, sentences and paragraphs. Avoid jargon and don't overuse buzzwords. Use more verbs and fewer nouns: 'we provide skills training' rather than 'we are a skills training provider'. Use the active voice ('we do this') rather than the passive ('this is done by us').

Show what you want people to do as a consequence of what you've said:  
'So we want you to...'  
'That's why we're asking...'  
'That means you should...'

Use personal pronouns: 'we' and 'you'.  
Use contractions from time to time: 'it's', 'we're', 'you've.'

Use questions. An occasional surprise: an unexpected word, phrase or metaphor.

**Information language for example:**  
'It is our job to invest this money in skills training in England, and to make sure that it is the training that England's employers, individuals and communities need.'

**Information for action language for example:**  
'By building strong partnerships with organisations like yours, we can help strengthen this country's economy and get England's skills to world-class standards. Your input into this document is a vital first step. Please complete the feedback form on the backpage.'

**Consultation for example:**  
'We know that getting small businesses interested in education and training is particularly difficult. So we're committed to developing tailored training and collaborations between providers and clusters of businesses. We want to do this in partnership with organisations like yours.'

**Promotion language for example:**  
'We have a large remit at the LSC. Our job is wide-ranging and complex. And what we do matters: it's important.'

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## Our logo

An instantly recognisable symbol of the LSC, the logo is the most valuable asset of the brand. It is crucial to reproduce the logo correctly and consistently.

It should always appear with the strapline and should be positioned in the top right hand of the cover, bleeding off on the right.



## Logo variations

Always use the correct version.

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## Leading learning and skills

### LSC master logo

This version of the logo should appear in most applications. It should only ever be reproduced in black.



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# Logo variations and rules

Consistent application is crucial.



### Exclusion area

The exclusion zone is the minimum area around the logo that must remain clear of typography or any other graphic device. The measurement is calculated by using a quarter of the height of the black block. The formula for the exclusion zone is shown here and applies to all sizes and versions of the logo.



### Minimum size

To ensure legibility and allow for ease of recognition, the logo should never be reproduced any smaller than 15mm or 80 pixels in height.



### Small use version

This version should be used when the logo needs to appear below 15mm or 80 pixels. The strapline has been adjusted so that it is more legible at small sizes. It should not be reproduced below 10mm or 65 pixels in height.



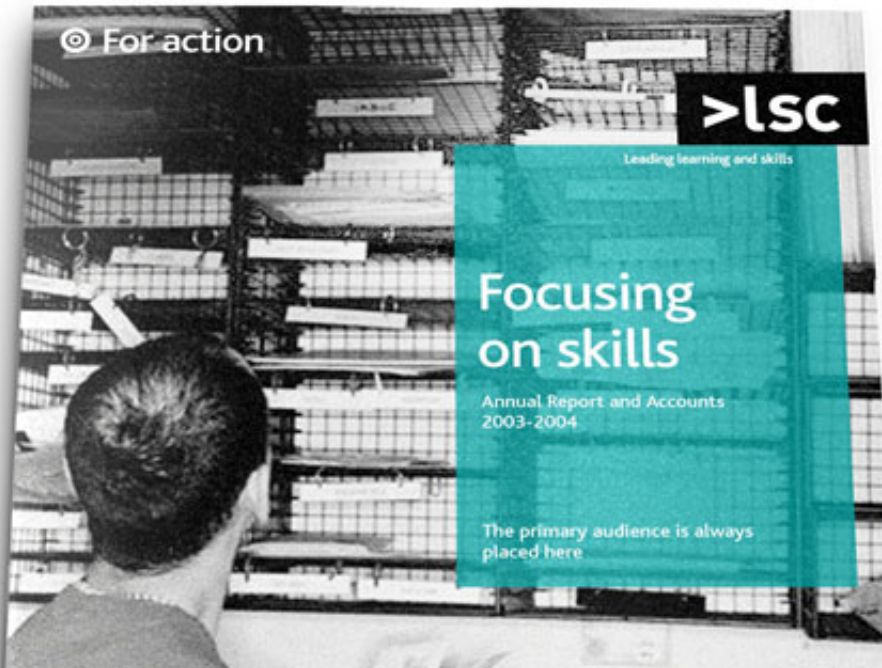
### Reproducing the logo on black/dark backgrounds

A white box with exactly the same proportions as the exclusion zone (shown on the left) should be created. This should be avoided where possible, as it compromises the strength and impact of the logo.

## Applying the logo on publications

The logo should be used consistently.

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### Front cover

Ensure there is significant contrast between the logo and the background. In those instances where the logo bleeds off on the right hand side, ensure the 'bleed off' version of the artwork is used.



### LSC bleed off logo

In these instances, where the logo bleeds off on the right hand side, ensure a 3mm extension is set up to extend to the right.

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**Prominent placement**  
In general, the logo is placed on the top right hand side of communications.

It should be applied confidently, in large sizes, contrasting strongly with the background.

## Don't even consider it...

Be careful: the logo is important, it needs to be protected. It must never be redrawn or modified in any way.

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Never alter the proportions of the logo



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Don't reproduce the logo in any colour other than black



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Avoid adding effects to the logo, such as drop shadow or outlines



Never reproduce the logo on a black/dark background without a white box



Never reproduce the logo without strapline



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Never attempt to recreate the logo



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Never allow the logo to have transparent letters



Don't reproduce the logo at an angle

## Don't even consider it...

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Never alter the relationship of the strapline and logo block

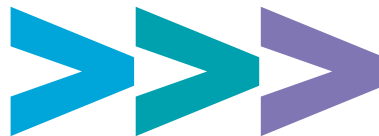


Never alter the relationship of any characters in the logo



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The chevron symbol is part of the logo, and should not be appropriated for any other use



> Section 01



# How we use colour

In the new LSC colour palette black and white dominate, with nine supporting tones.

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**LSC Pink**  
Pantone 226  
C003 M100 Y000 K000  
R240 G010 B129  
Webhex FF0099

**LSC Yellow**  
Pantone 116  
C000 M017 Y100 K00  
R255 G204 B000  
Webhex FFCC00

**LSC Orange**  
Pantone 144  
C000 M059 Y100 K00  
R255 G133 B000  
Webhex FF9900

**LSC Red**  
Pantone 179  
C000 M086 Y080 K000  
R255 G068 B011  
Webhex FF3300

**LSC Light Green**  
Pantone 390  
C026 M000 Y092 K005  
R183 G211 B011  
Webhex CCCC00

**LSC Green**  
Pantone 376  
C053 M000 Y085 K000  
R127 G195 B028  
Webhex 66CC00

**LSC Turquoise**  
Pantone 320  
C100 M000 Y040 K000  
R000 G142 B143  
Webhex 009999

**LSC Blue**  
Pantone 7460  
C100 M000 Y009 K000  
R000 G153 B204  
Webhex 0099CC

**LSC Lilac**  
Pantone 272  
C060 M054 Y000 K000  
R110 G105 B176  
Webhex 666699

**Black**

Black is the main brand colour, straightforward, easy to use and effective.

**White**

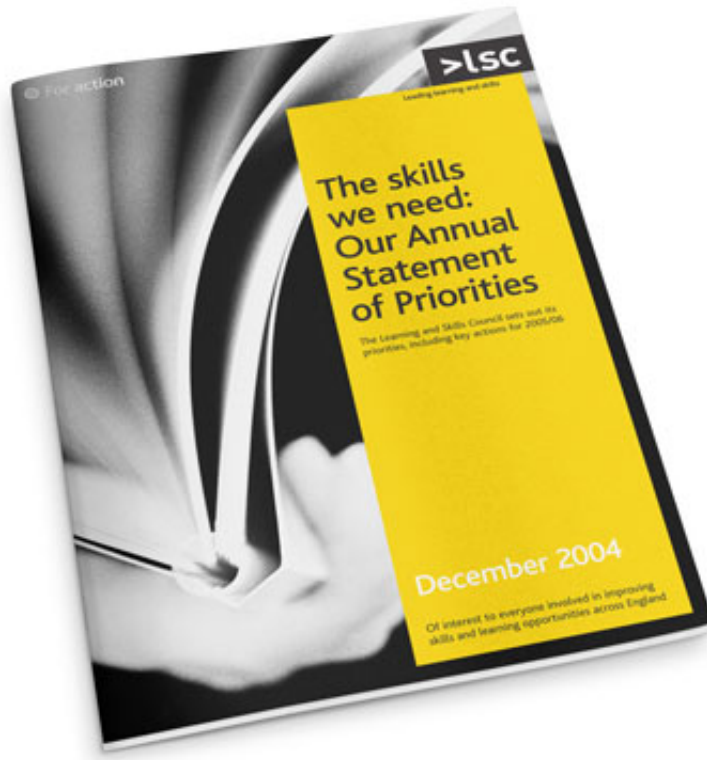
Don't forget white, it can be used very creatively.

## Colour in use

The use of colour should be considered carefully and applied sparingly.

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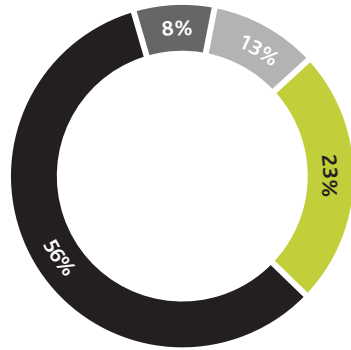


**Use colour to highlight information**  
All publications use the panel device on the front cover.



**To create impact**  
Use colour with confidence, employ full bleed and avoid gradients. In general, applications will look stronger if one colour is used per page; avoid the use of multiple colours. Tints of the same colour will create a coherent feel throughout a document.

## Colour in use, some more guides...



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**Avoid graduating colour**  
Use solid colour or tints.



**Navigation**  
Colour can help the reader differentiate between areas of information.



## LSC type

Within the Bliss typeface family four weights should be used.

Where possible, avoid the use of italics

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Bliss

Bliss bold

Bliss medium

Bliss regular

Bliss light

## Using type – a few tips

Typography should always look great, but first and foremost it's a functional tool. Use it to communicate, not decorate.

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**Create impact and bring information to life**  
Shorter headers can attract attention. Typography should suit the purpose – for example, clear and rational for information, dynamic and animated for promotion.



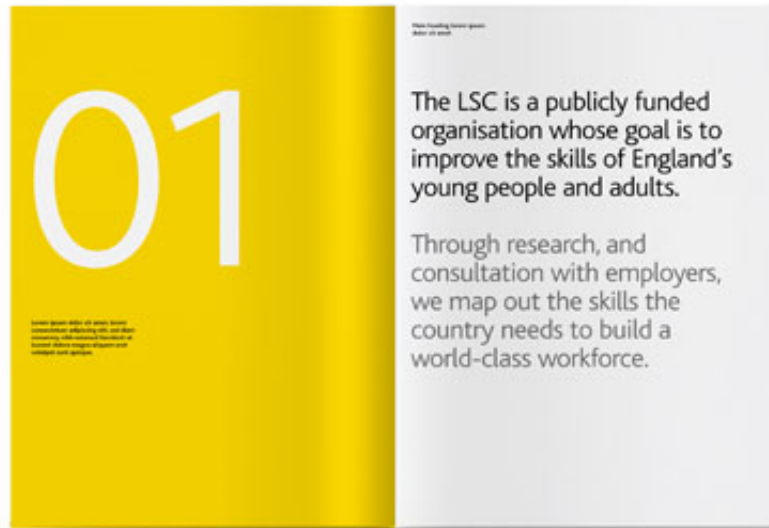
**Use organised layouts with considered compositions and few variations of weight**  
Create a clear information hierarchy – three sizes of type is a good rule of thumb. Where possible, avoid the underlining of text. Never justify text and reserve centring text for headlines only.

Leaving some areas of a layout with clear white (referred to as negative space) can increase the impact of the message, and make things easier to read. If used sparingly, accent colours can be used to highlight areas of information.

## Using type – a few more tips

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**Use size, weight and colour to create contrast and guide the reader**  
Employ a thoughtful use of elements – not clutter.



**Less is often more**  
Keeping things simple is a good approach to composition. In addition, remember our eyes are drawn to the most striking element on the page.

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## Using Arial

Bliss is the typeface for published documents. Arial should be used when restrictions mean that Bliss cannot. These include 'in-house' systems, on-screen applications and online text.



### Further reading

The Electronic Presentations section on Brandsite has more information on creating branded PowerPoint presentations.





## Our image style

The LSC brand uses images purposefully to build on a theme or communicate an idea. The image style is exclusively black and white. Images used in LSC publications are mainly in these four areas:

All photography is reproduced in black and white, and printed using black. A double hit of black can be used to darken the image, if required. Do not print using four colour, or duotones.

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People



Directors/managers



Case studies



General illustrative



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## People

Can be shot alone or in groups. They can be in a meeting, interacting with colleagues or the photographer. They should be relaxed and informal, maybe even in shirt sleeves, and be engaged in what they are doing.



Positive personalities, engaged in their work life



The background and location are as important as the individual



Believable, real-life situations



As they are, expressing a personality  
– not models



Relaxed and natural, complementing  
the scene and supporting the message

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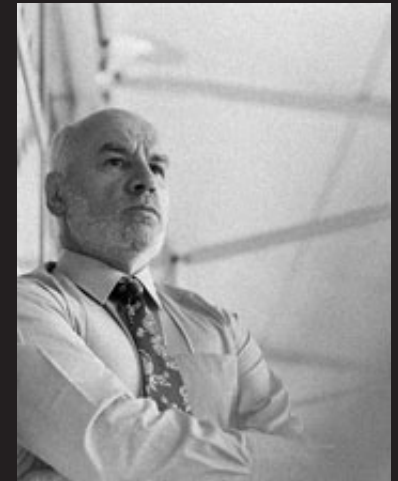
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### Directors/managers

Dynamic, fly-on-the-wall images of directors in discussion or in a meeting, showing a positive attitude, are preferable to posed or staged shots. Individual portraits can be taken in front of a white background.

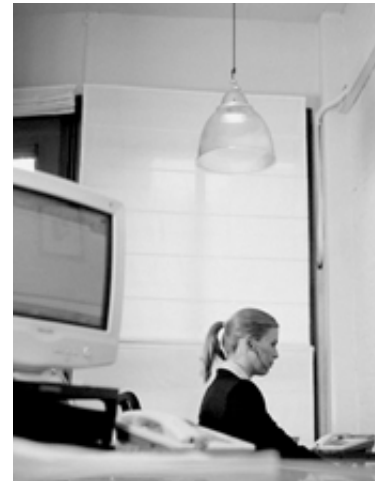


Observed, never contrived



## Case studies

Individuals looking proud, confident and positive should be photographed in a real environment. Backgrounds are just as important as the person – they help tell a story. Scale and different perspectives can be used for impact.



Real people, real environments



Tell a story, create some narrative



## General illustrative

Sometimes a concept is difficult to illustrate using traditional images and is best shown with something more abstract. Images can hint at the content or show a detail of it. Contrast and simplicity create powerful statements.

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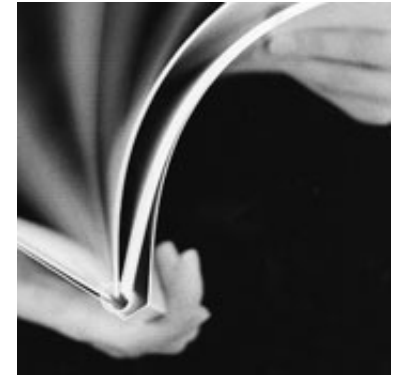
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Everyday objects can be used metaphorically



Movement can provide an interesting effect



Objects can become visually interesting

# How to use photography Use it thoughtfully, not as decoration.

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Consider text and image together; use with impact – full bleed is good



Have a purpose – try to tell a story; use imagery to add detail

## Things to avoid

A rogues gallery...

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Images should never be in colour, always use black and white



Avoid visual clichés



Avoid strange filters



Avoid the ridiculous



Obvious models in set-up situations do not work



Avoid obscure angles



Images should have strong contrast



Black and white, no tints or tones

## Using the icons

The icons are a functional device, helping to guide the reader.

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 For consultation

 For information

 For action

These are the only icons you should use; never create new ones

## How to use the icons

Never use them as decoration, they are designed to serve a purpose.

### Icon positioning

The icon should always be placed in the top left corner of the publication.

### Single colour

Icons can appear in black or white only, depending on background.



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